

## FIRM OVERVIEW

- Founded in 2002
- \$200 million in assets under management
- BPV Partners have invested in over 75 private companies over 25 years
- Relationship investing
- Large value added network, including:
  - Successful entrepreneurs
  - Industry experts
  - Corporations
  - Strategic partnership with Raymond James Financial

BPV seeks to make \$3 million - \$10 million growth equity investments in private companies meeting the following criteria:

- Outstanding management team
- \$2 million - \$50 million of run-rate revenue
- Serves a large national market
- Strong demonstrated revenue growth
- Domiciled in the Southeast and Texas
- Proven business model

We serve a variety of industry sectors:

- Health Care
- Communications
- Business Services
- Technology
- Financial Services
- Consumer

A venture capital fund providing expansion capital to rapidly growing private companies located primarily in the Southeast and Texas.

## INVESTMENT TEAM

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Paul C. Johan  
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Matthew C. Rice

Donald W. Burton  
*Venture Partner*

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## CONTACT US

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## REPRESENTATIVE INVESTMENTS



Provides integrated Document Management and Enterprise Content Management software solutions for efficient paperless documentation of records.



A broadband systems operator providing cable television, Internet access and telephone services to secondary markets in the Southeast. (NASDAQ: KNOL)



Distributes consumable medical and surgical supplies, diagnostic equipment, and pharmaceutical-related products to physicians throughout the Southeast.



Owns and operates fitness centers in the Southeast, Midwest and Mid-Atlantic.



Provides communications services to small businesses utilizing Voice over Internet Protocol (VoIP). The Company completed an initial public offering in November 2005. (NASDAQ: CBEY)



Provider of physician services to patients in long-term care facilities on behalf of managed care plans and skilled nursing facility operators.



Manages stored value programs and provides processing services to large companies and their employees.



Offers molecular diagnostic tests primarily in the oncology market.



Revenue cycle management company providing complete and accurate electronic claims transaction solutions to healthcare payers and providers.



Provides DVD and CD replication and mastering services. Acquired by management through a recapitalization in 2005.



Data center colocation service provider targeting small and mid-sized businesses.



Provides physician-prescribed remote and ambulatory cardiac monitoring services. Acquired by CardioNet in 2007.



Provides prepaid phone card and stored value services to over 145,000 retail locations.



Specialty pharmaceutical company focused on the gastrointestinal market. QOL sold its Nascobal drug to Par Pharmaceutical (NYSE: PRX) in March 2009.



Operates two businesses: National Quick Sale, providing a web-based hub to facilitate 'short sales' of delinquent mortgages; and REO Sentinel, providing a 24-hour monitoring solution for vacant properties.



Provides wireless backhaul solutions to cellular service carriers using fiber and licensed microwave.



Provides fully integrated, out-sourced drug development and biomanufacturing services to the pharmaceutical and biotechnology industries.



Watermark is a medical device and software platform provider which empowers primary care physicians to prescribe home sleep tests in order to diagnose Obstructive Sleep Apnea.

CAPITAL FOR GROWTH, A PARTNER FOR SUCCESS